

Town of Newmarket 395 Mulock Drive P.O. Box 328, Newmarket, Ontario, L3Y 4X7

Email: info@newmarket.ca | Website: newmarket.ca | Phone: 905-895-5193

2019 Budget Reconciliation Information Report to Council

Report Number: 2019-29 Department(s): Financial Services Author(s): Mike Mayes, Director of Financial Services/Treasurer Date: December 16, 2019

In accordance with the Procedure By-law, any member of Council may make a request to the Town Clerk that this Report be placed on an upcoming Committee of the Whole agenda for discussion.

Executive Summary

The 2019 Council approved budgets (tax and rate-supported operating, capital – new and carried over from previous years) along with the implied reserve and reserve funds budget derived from the Council-approved budgets, have a combined revenue amount of \$141,172,833 and an expenditure total of \$136,689,657. The adjusted budget, per the Consolidated Statement of Operations, has a revenue amount of \$142,172,833 and an expenditure amount of \$131,109,217. The difference is due to the inclusion of budgeted amortization expense, post-employment benefit expense and the exclusion of budgeted tangible capital assets that will be capitalized. These adjustments make the budget Public Sector Accounting Standard (PSAS) compliant.

The capital carry-overs from previous years have been reduced by a blanket \$24 million to reflect a more appropriate and achievable capital program.

Purpose

The purpose of this report is to provide Council with a reconciliation of the Council approved 2019 budget as it compares to the budget that will be reported in the 2019 financial statements.

Background

A key outcome of the annual budget is a tax rate, which Council is asked to approve. This tax rate, and other rates such as water and wastewater, are based on a "cash basis" of 2019 Budget Reconciliation Information Report

accounting for the most part, and therefore do not include all of the Public Sector Accounting Standards (PSAS) requirements around accrual accounting and accounting for "non-financial assets and liabilities".

These accounting standards do not require budgets to be prepared on a PSAS basis. The Town of Newmarket, like most municipalities, continues to prepare budgets on the traditional cash basis.

The Province of Ontario introduced Ontario Regulation 284/09 (O. Reg. 284/09) that allows a municipality to exclude from their estimated expenses, costs related to amortization expense, post-employment benefit expense and solid waste landfill closure and post-closure expense. However, the regulation does require that the municipality report on the impact of these excluded costs.

Discussion

The Council approved 2019 Budget and associated levy excluded the following:

1. The budget did not include expenses for the amortization of its tangible capital assets in the amount of \$16.7 million, as amortization is a non-cash expense.

2. Based on an actuarial review as at the end of 2018, the 2019 expense for postretirement benefits was estimated to be \$540,019, of which \$92,297 was included in the budget.

3. No solid waste landfill closure and post-closure costs have been included, as the Town does not have responsibility for any landfill sites.

In preparing the budget for 2019, the Town included an amount of \$26.4 million in capital expenditures. Of this amount \$22.4 million has been identified as being tangible capital assets.

The attachment illustrates what the 2019 budget will look like in the Town's consolidated financial statements in the Public Sector Accounting Board (PSAB) 3150 format.

Blanket Adjustment to the Capital budget

Traditionally, in the spring a report is provided to Council of projects that have approved funding but which are not completed. For fiscal 2019, this would have been \$58 million. During the summer and fall of 2019, a major change was made in the budget process – the elimination of capital carryovers and the creation of achievable capital programs.

With the late approval of the 2019 budget (due to the election) and this significant process change, the 2019 capital carryover report was deferred and eventually cancelled. This report is attempting to account for that transition.

2019 Budget Reconciliation Information Report Page 2 of 4 A \$24 million blanket adjustment has been made to the 2019 capital budget to respond to these changes. This adjustment has not been applied to specific projects. A similar approach, a blanket adjustment of \$50 million, was taken for the 2018 capital budget.

Post-Employment Benefits

Employee Future benefits are health and dental benefits that are provided to early retirees, future retirees and employees currently on long-term disability. An actuarial valuation was carried out as at December 31, 2018 using a discount rate of 3.25%. The liability for employee future benefits is estimated to be \$6.0 million, of which \$1.9 million has been funded for 2019. Although there is no legislative requirement to fund this liability – it may be handled on a "pay-as-you-go" basis – the Town continues to be fiscally prudent. The liability is expected to grow to \$6.2 million in 2020.

Amortization Expenses

Amortization, commonly referred to as depreciation, theoretically represents the annual use of the Town's assets. Although amortization expenses should not be used to determine the impairment of an asset, it is a good tool to predict the future annual financial commitments required for asset rehabilitation. The amounts and calculations for amortization expenses are in accordance with our tangible capital asset (TCA) policy.

Conclusion

The adjustments to the Council approved 2019 budget include projected amortization expense, post-employment benefit expense and budgeted tangible capital assets, capitalized. These adjustments make the budget PSAB compliant.

Business Plan and Strategic Plan Linkages

There is no relationship to the strategic plan as this is a compliance report under the Municipal Act, 2001.

Consultation

Not applicable.

Human Resource Considerations

None.

Budget Impact

This report is for information and as such, will have no direct impact on taxes, fees and charges or the use of reserves. There is no impact on the future tangible capital asset funding requirements of the municipality, as a result of the exclusion of any of the estimated expenses.

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The original 2019 budget approved by Council included a surplus for the year of \$4.5 million. With the inclusion of the PSAB reporting requirements, the budget would result in a surplus of \$11 million.

Attachments

2019 Budget Reconciliation (6 pages)

Contact

For more information on this report, contact Mike Mayes, Director of Financial Services/Treasurer at 905-953-5300, ext. 2102 or via e-mail at <u>mmayes@newmarket.ca</u>

Approval

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Mike Mayes, CPA, CGA, DPA Director, Financial Services/Treasurer

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Esther Armchuk, LL.B Commissioner, Corporate Services

Consolidated Statement of Projected Financial Position

December 31, 2019

	2018	2019	
	Actual	Projection	
FINANCIAL ASSETS			
Cash	\$ 66,063,864	\$71,144,072	
Temporary Investments	54,082,164	41,000,000	
Taxes receivable	4,181,146	4,304,490	
Unbilled User Charges	6,030,968	6,513,445	
Accounts receivable	7,166,547	7,309,878	
Inventory for resale	56,952	58,091	
Surplus Land	155,285	155,285	
Loans receivable	147,474	110,522	
Investment in Newmarket Hydro Holdings Inc.	68,452,251	69,452,251	
	206,336,651	200,048,033	
LIABILITIES	28,843,766	29,420,641	
Accounts payable and accrued liabilities	28,843,788 921,522	29,420,041 929,368	
Interest payable on debt	6,128,206	6,220,503	
Employee future benefits payable	4,461,290	4,299,140	
Long-term disability benefits payable	42,319,541	33,292,255	
Deferred revenue	56,562,744	52,766,698	
Long-term debt	139,237,069	126,928,604	
NET FINANCIAL ASSETS	67,099,582	73,119,429	
NON FINANCIAL ASSETS			
Inventory	551,589	562,621	
Prepaid expenses	3,170,927	2,530,927	
Tangible Capital Assets	514,435,905	520,108,642	
	518,158,421	523,202,190	
TOTAL NET ASSETS	585,258,003	596,321,619	
ACCUMULATED SURPLUS	\$ 585,258,003	\$ 596,321,619	

Consolidated Statement of Projected Operations and Accumulated Surplus

Year ended December 31, 2019

	2018		2019	
	Budget	Actual	Budget	
REVENUES				
Taxation and user charges				
Residential and farm taxation	\$ 50,869,700	\$ 50,561,618	\$ 52,268,182	
Commercial, industrial and business taxation	9,217,137	9,803,052	10,451,591	
Taxation from other governments	707,693	828,720	722,525	
User charges	51,136,257	51,942,646	54,416,594	
	111,930,787	113,136,036	117,858,892	
Government Transfers				
Government of Canada	2,960,731	763,617	1,205,174	
Federal Gas Tax Revenue	5,752,064	2,183,005	2,672,958	
Province of Ontario	1,916,641	2,532,967	1,410,901	
	10,629,436	5,479,589	5,289,033	
Other				
Contribution from developers	25,410,325	10,714,091	8,411,181	
Investment income	2,650,588	4,437,998	3,646,407	
Fine, penalties and interest	1,566,931	1,431,044	1,725,754	
Rent and other	3,712,210	2,421,197	2,905,566	
Land sales	-	-	-	
Gain on disposal of tangible capital assets		(91,88 <u>3)</u>	-	
	33,340,054	18,912,447	16,688,908	
TOTAL REVENUES	155,900,277	137,528,072	139,836,833	
	135,000,211	101,020,072	100,000,000	
EXPENSES				
General government	16,642,815	16,945,788	17,329,213	
Protection to persons and property	18,433,393	17,911,072	20,180,677	
Transportation services	13,408,510	14,853,467	14,136,787	
Environmental services	39,547,821	38,825,431	40,785,527	

Consolidated Statement of Projected Operations and Accumulated Surplus

Year ended December 31, 2019

· ·	2018		2019
	Budget	Actual	Budget
Recreation and cultural services	34,578,774	34,091,822	34,372,753
Planning and development	4,766,830	3,496,009	4,304,260
	127,378,143	126,123,589	131,109,217
Investment income from Newmarket Hydro Holdings Inc.	2,336,000	838,672	2,336,000
Gain on foreign exchange		522,214	
ANNUAL SURPLUS	30,858,134	12,765,369	11,063,616
ACCUMULATED SURPLUS, BEGINNING OF YEAR	-	572,492,634	585,258,003
ACCUMULATED SURPLUS, END OF YEAR	\$ 30,858,134	\$ 585,258,003	\$ 596,321,619

Consolidated Statement of Projected Change in Net Financial Assets

Year ended December 31, 2019

			<u>2019</u>		
	2018				
		Budget	Actual		Budget
Annual surplus	\$	30,858,134	\$ 12,765,369	\$	11,063,616
,					
Acquisition of tangible capital assets		(40,760,059)	(39,029,587)		(22,417,091)
Contributed tangible capital assets	-		(5,270,605)		-
Amortization of tangible capital assets	16,610,416		16,266,866		16,744,354
Proceeds from sale of tangible capital assets	-		216,412		-
Loss (gain) on disposal of tangible capital assets		-	91,883		
		(24,149,643)	(27,725,031)		(5,672,737)
Changes due to inventory		(6,892)	(207,003)		(11,032)
Changes due to prepaid expenses		(159,053)	(619,689)		640,000
		(165,945)	(826,692)		628,968
CHANGE IN NET FINANCIAL ASSETS		6,542,546	(15,786,354)		6,019,847
NET FINANCIAL ASSETS, BEGINNING OF YEAR		82,885,936	82,885,936		67,099,582
NET FINANCIAL ÁSSETS, END OF YEAR	\$	89,428,482	\$ 67,099,582	\$	73,119,429

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Consolidated Statement of Projected Cash Flows

Year ended December 31, 2019

	20	2018	
	Budget	Actual	Budget
CASH PROVIDED BY (USED IN):			
OPERATING ACTIVITIES			
Cash received from			
Taxation	\$ 60,683,029	\$ 61,796,258	\$ 63,318,954
User charges	50,700,811	51,347,960	53,934,117
Government transfers	9,035,021	6,549,977	4,495,678
Contributions from developers	12,288,927	6,853,953	4,517,810
Investment income	3,986,588	5,049,009	5,469,540
Fine, penalities and interest	1,566,931	1,489,466	1,725,754
Rent and other	2,376,210	2,434,311	1,569,566
Aurora's share of Central York Fire Services	10,490,381	10,190,853	11,182,125
	151,127,898	145,711,786	146,213,544
Cash paid for			
Salaries, wages and employee benefits	56,518,649	60,605,483	61,514,565
Materials, goods, and supplies	5,583,623	5,888,053	5,649,450
Utilities	3,782,367	4,254,143 37,642,821 9,303,959 1,853,449	4,339,22
Contracted and general services	29,636,157		42,764,337
Capital repairs and maintenance	6,503,302		11,139,376
Interest on long-term debt	1,853,448		2,304,739
Rents and financial	275,563	284,972	290,671
	104,153,109	119,832,880	128,002,363
Net change in cash from operating activities	46,974,789	25,878,906	18,211,180
Proceeds on disposal of tangible capital assets	-	216,412	
Cash paid for acquisition of tangible capital assets	(40,760,059)	(39,029,590)	(22,417,091
Net change in cash from capital activities	(40,760,059)	(38,813,178)	(22,417,091
INVESTMENT ACTIVITIES			
Gain on Foreign Exchange	-	522,214	
Temporary investment	(12,000,000)	(11,082,164)	13,082,164
Net increase in investment	(12,000,000)	(10,559,950)	13,082,164
FINANCING ACTIVITIES			
Issuance of long-term debt	26,000,000	26,000,000	
Principal repayment on long-term debt	(3,228,829)	(3,111,517)	(3,796,046
Net change in cash from financing activities	22,771,171	22,888,483	(3,796,046
NET CHANGE IN CASH	16,985,901	(605,739)	5,080,208
CASH, BEGINNING OF YEAR	66,669,603	66,669,603	66,063,864
CASH, END OF YEAR	\$ 83,655,504 \$	66,063,864	\$ 71,144,072

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2019 Budget Reconciliation

The budget approved by Council differs from the budget in the Consolidated Statements. The differences are mainly due to PSAB reporting requirements.

		Revenues	Expenses	
Council approved budget for 2019:				
Operating fund - March 4, 2019		\$ 130,272,108	\$ 130,272, 1 08	
Less: Principal payment on long-term debt		\$ -	\$ (3,854,085)	
Less: Transfers to / from other funds		\$ (1,587,687)	\$ (16,138,930)	
Capital - New - March 4, 2019		\$ 27,692,765	\$ 27,692,765	
Less: New capital budgets assigned to future years		\$ (12,078,000)	\$ (12,078,000)	
Plus: Budgets from previous years assigned to 2019		\$ 34,795,799	\$ 34,795,799	
Less: Transfers from other funds		\$ (16,450,558)	\$ -	
Plus: Forecasted budget adjustment		\$ (24,000,000)	\$ (24,000,000)	
Reserves and Reserve funds -		\$ 18,374,337	\$ 17,745,246	
Less: Transfers to / from other funds		\$ (15,845,931)	\$ (17,745,246)	
TOTAL COUNCIL APPROVED BUDGET	(1)	\$ 141,172,833	\$ 136,689,657	
Less: Projection of Tangible Capital Assots Capitalized	(2)		(22,417,091)	
Plus: Budgeted amortization expense	(3)		16,744,354	
Plus: Post-employment benefit expenses	(4)		92,297	
Plus: Investment income from Newmarket Hydro Holdings Inc.	(5)	1,000,000	······································	
Adjusted Budget per Consolidated Statement of Operations		\$ 142,172,833	\$ 131,109,217	

Note:

- (1) Council approves balanced budgets with the exception of Reserves and Reserve Funds. The difference between Revenue and Expenses is the net transfer to or from other funds.
- (2) This figure represents the total expenditures in the Capital Budget for Tangible Capital Assets. Disposals are not considered to be material and are therefore excluded.
- (3) This figure is the estimated amortization for the current year's budgeted Tangible Capital Asset additions and adding it to the previous year's actual amortization expense.
- (4) This is estimated based on the 2018 actuarial evaluation.
- (5) This is estimated based on the previous years' trend.